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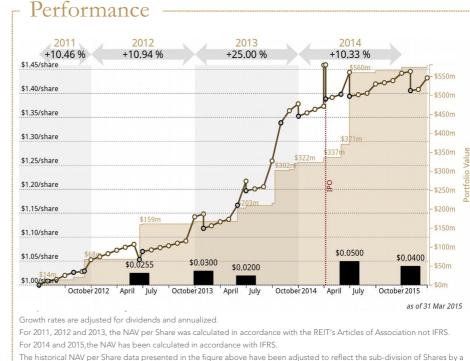
Reuters REIT.DI

## **Bloomberg REIT:DU**

Q1 2015

All data as at 31 March 2015.

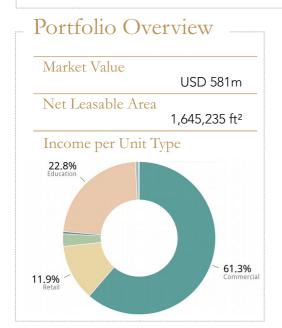


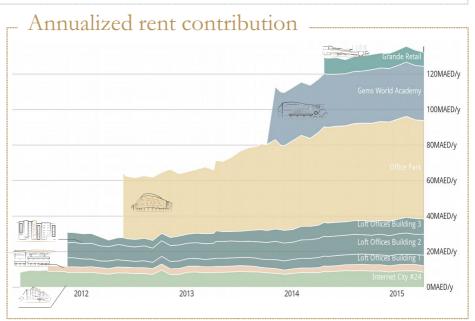




Latest News Q1 2015 Q2 2014 O2 2015 Q3 2014 8 April 16 September 23 June Acquisition Appointment of IPO Launch of the Index Foster+Partners for Index Index Tower Tower Leasing Suite Tower reconfiguration Foster + Partners 31 January 18 May 30 June 22 September Admission to the Dividend Dividend Increased borrowing Acquisition FTSE/EPRA/NAREIT index Le Grande Distribution Distribution limits and new Community Mall USD 0.04 per share USD 0.05 per share custody arrangement FTSE EPRA

factor of 100 on 26 January 2014.





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## NAV reconciliation of movement

Unaudited	Total USDm	Per share USD
NAV as at 31 December 2014	432.04	1.44
Movement in property values Q1	6.48	+0.02
Dividend	(11.98)	(0.04)
Net profit for Q1 <sup>(1)</sup>	2.58	+0.01
NAV as at 31 March 2015	429.11	1.43

(1) Net profit excluding net revaluation gains included in the income statement in the three months to 31 March 2015

### Financial Position \_\_\_\_

USD'000	31 Mar. 2015	31 Dec. 2014	Change
	Unaudited	Audited	
Investment property	586,185 <sup>(1)</sup>	575,332	+1.9%
Total assets	615,492	594,149	+3.6%
Equity	429,113	432,036	- 0.7%
Liabilities	186,379	162,113	+15.0%
NAV per share in USD	1.4322	1.4419	-0.7%
Loan to Value	28.4%	25.8%	+2.6pp
Loan to NAV	40.8%	35.5%	+5.3pp

(1) includes the Investment property portfolio of USD 580.49 million and capitalised costs relating to Investment properties under development of USD 5.69 million at 31 March 2015.

# Income and Earnings (Unaudited)

#### Three months ended (Q1)

USD'000	31 Mar. 2015	31 Mar. 2014	Change
Property income	9,439	8,561	+10.3%
Net rental income	6,859	6,867	- 0.1%
Net property income*	13,336	20,267	- 34.2%
Operating profit	10,472	17,615	- 40.6%
Finance cost, net	(1,410)	(1,467)	-3.9%
Net Profit	9.062	16,148	- 43.9%
Adjusted Net Profit**	2,585	3,164	- 18.3%
EPS (USD)	0.0302	0.1065	- 71.6%
* represents Net Rental Income + Revalu ** excluding revaluation and IPO costs	ations		

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The NAV as at 31 March 2015 stood at USD 1.4322 per share.

This brings the **total annualized return** to **8.5%** (including the interim dividend of USD 0.04 per Share, paid in January 2015).

 $Q1\ 2015$  compared to  $Q1\ 2014$  includes the full benefit of the 40% reduction in the cost of the debt achieved in  $Q2\ 2014$ .

This is off-set in absolute terms by the impact of the higher amount of leverage in Q1 2015.

The **outstanding debt** at the end of Q1 2015 is **USD 174.94 million**.

This represents a borrowing to Gross Asset Value ratio of **28.4%** which is **well below the new borrowing limit** of 50%.

Compared to 31 December 2014, the debt has increased by 2.6 percentage points, reflecting the agreement and draw down of additional gross funds of USD 25.93 million from Ajman Bank in January 2015 and also repayments of Ijarah principal during the quarter of USD 3.49 million.

The **total value of the property portfolio**, valued by CBRE and Asteco, **increased** in Q1 2015 **by 1%** to **USD 580.49 million**. Valuation gains for Q1 2015 amounted to USD 6.48 million compared with USD 13.40 million for Q1 2014.

The **occupancy** of the portfolio at the end of Q1 2015, excluding Index Tower, was **93%** (including Index Tower : 66%).

The **REIT's profitability** excluding revaluation gains for the three months ending 31 March 2015 **decreased**, compared to Q1 2014. This is largely due to the operating costs of Index Tower which are not currently matched by revenues.

The Net Margin of the REIT is expected to improve as the occupancy of Index Tower rises.

## Contact



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## Disclaimer -

Due to rounding, numbers presented may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.